

*Webinar on*

# **The Credit Manager's Tool Box – Tools and Techniques for Making Sound Credit Decisions**

# Learning Objectives

*How to gather the information needed to evaluate a prospective borrower*

*Learn how to analyze financial information in the balance sheet, income statement, and cash flow statement to determine borrower's financial condition and operating performance flows as well as Income statement*

*Learn why a credit application is so important*

*Learn how to write a succinct and thorough credit proposal for decision-making*

# Areas Covered

- Human Error as the Root Cause, Trending and tracking*
- What is Human Error*
- How is Human Error controlled?*
- 6 step method for error prevention*
- Human error rates and measurement*
- Root Cause Determination*
- Prediction, CAPA effectiveness*



Credit Expert  
with 30 Years of  
Experience  
Offers Tools  
and Techniques  
to Help You  
Navigate  
through Credit  
Information  
and Financial  
Data to Make  
Good Credit  
Decisions

**PRESENTED BY:**

*A frequent speaker, instructor, advisor, and writer on credit risk and commercial banking topics and issues, Dev is principal of Devon Risk Advisory Group and engages in consulting, speaking and training on a wide range of risk, credit, and lending topics.*

On-Demand Webinar

Duration : 60 Minutes

Price: \$200

# Webinar Description

Credit Expert with 30 Years of Experience Offers Tools and Techniques to Help You Navigate through Credit Information and Financial Data to Make Good Credit Decisions

This webinar will provide guidance on how gather information, evaluate it, and make sound credit decisions on prospective clients and existing borrowers You will also learn the differences between unaudited and audited financials and how to use and interpret financial ratios in your analysis. You will also learn how to write a simple but thorough credit proposal.



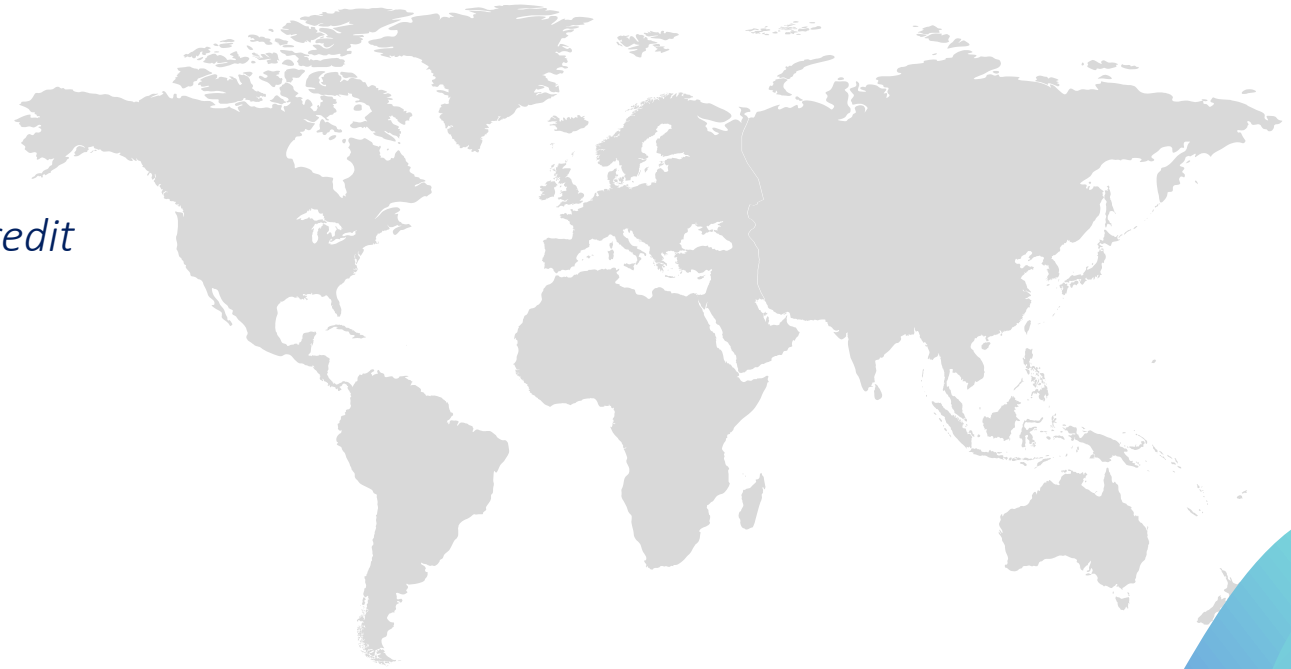
# Who Should Attend ?

*Credit collectors*

*Credits analysts*

*Controllers and CFO's looking to understand credit and the decision-making process*

*Small business owners wanting to learn how lenders look at their financial information*



To register please visit:

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